



HOULIHAN CAPITAL

VALUATION & FINANCIAL ADVISORY

| INVESTMENT BANKING

| LITIGATION SUPPORT

Investment Banking

Many of Houlihan Capital's clients have a unique story to tell. We are committed to structuring a tailored approach to assist our clients in achieving their strategic, financial and risk-management objectives. We also understand the time sensitivity of many of our assignments and work diligently to meet these demands while minimizing operational disruption, allowing clients to focus on their business.

BUY SIDE/SELL SIDE ADVISORY

We advise clients on:

- Evaluating and recommending financial and strategic alternatives with respect to a sale, acquisition, merger, divestiture, or succession
- Due diligence, valuation and transactional support
- Development of offering documents and materials
- Negotiating, structuring and closing of the transaction

CAPITAL RAISING

Whether clients are seeking growth opportunities, liquidity events, or capital restructuring, Houlihan Capital leverages extensive relationships with sources of capital to create financing solutions that maintain financial and operating flexibility, while still meeting clients' objectives

SPECIAL SITUATIONS

Through our participation in secondary markets we have been afforded a unique perspective and unparalleled expertise on pricing insight, liquidity alternatives, and transaction execution.

- Secondary Market Advisory and Trading of Illiquid Securities
- Private Stock Sales
- Secondary Sale of LP Interests
- Sale of Minority Ownership Position

TYPICAL CLIENT PROFILE

Enterprise Value: \$80 million and less
Annual EBITDA: \$1 – 8 million
Annual Revenue: \$5 – 100 million

INDUSTRY EXPERTISE

While Houlihan Capital's Investment Banking team is industry agnostic, the team has deep expertise in completing deals in the following industries:

- Aerospace & Defense
- Food & Beverage
- Retail / Multi-Unit
- B2B Services
- Healthcare
- Tech / Software
- Consumer Products
- Industrial / Manufacturing
- Transport & Logistics

Contact.

Please direct inquiries to:

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Value. Added.

HOULIHAN CAPITAL is a leading, solutions-driven, valuation, financial advisory and boutique investment banking firm committed to delivering superior client value.