



Industry Observations – September 30, 2019

Business Development Company Industry

Select Business Development Company - Public Company Industry Data As of September 30, 2019

(USD in millions, except per share data)		Market Data				LTM Operating Data				
			141	arket Data		Debt /		operating Data	LTM	CY 2018
Company Name	Ticker	Price at 06/30/19	% of 52 Week High	Equity Value	Enterprise Value	Total Capital	Total Assets	LTM Revenue	Normalized EPS	Revenue Estimate
Business Development Companies										
Apollo Investment Corporation	AINV	\$15.80	87.8%	\$1,075.48	\$2,204.06	46.2%	\$2,497.80	\$255.08	\$1.07	\$265.22
Ares Capital Corporation	ARCC	\$17.94	98.4%	\$7,647.79	\$13,530.85	46.3%	\$13,962.00	\$1,393.00	\$1.24	\$1,487.11
BlackRock Capital Investment Corporation	BKCC	\$6.03	90.8%	\$415.08	\$593.37	29.8%	\$721.80	\$82.35	\$0.42	\$85.15
Capital Southwest Corporation	CSWC	\$20.95	86.7%	\$366.64	\$570.37	39.9%	\$551.84	\$51.88	\$0.93	\$60.89
Capitala Finance Corp.	СРТА	\$9.45	97.5%	\$152.10	\$421.79	61.4%	\$488.48	\$47.41	\$0.88	\$49.24
CM Finance Inc.	CMFN	\$7.61	79.3%	\$103.65	\$232.38	47.7%	\$319.58	\$43.22	\$0.87	\$35.60
Equus Total Return, Inc.	EQS	\$1.64	69.2%	\$22.17	\$42.29	36.7%	\$73.73	\$0.38	-\$0.16	\$0.00
Fidus Investment Corporation	FDUS	\$15.95	96.7%	\$390.19	\$651.45	41.1%	\$704.85	\$78.52	\$0.96	\$79.44
Oaktree Specialty Lending Corporation	OCSL	\$5.42	-	\$764.01	\$1,322.23	39.1%	\$1,541.32	\$146.59	\$0.30	\$159.71
Firsthand Technology Value Fund, Inc.	SVVC	\$9.31	52.5%	\$67.74	\$64.23	0.0%	\$207.59	\$3.69	-\$0.50	\$0.00
FS KKR Capital Corp.	FSK	\$5.96	72.3%	\$3,115.01	\$6,373.97	45.2%	\$7,733.00	\$488.00	\$0.53	\$750.37
Garrison Capital Inc.	GARS	\$6.90	78.1%	\$110.74	\$449.51	67.0%	\$516.61	\$38.79	\$0.57	\$43.10
Gladstone Capital Corporation	GLAD	\$9.38	95.0%	\$275.31	\$434.39	40.2%	\$396.47	\$48.07	\$0.53	\$50.18
Gladstone Investment Corporation	GAIN	\$11.23	88.4%	\$368.60	\$552.16	31.4%	\$635.10	\$59.66	-\$0.14	\$58.26
Golub Capital BDC, Inc.	GBDC	\$17.80	89.5%	\$1,078.46	\$2,149.67	52.0%	\$2,039.61	\$160.04	\$0.82	\$197.01
GSV Capital Corp.	GSVC	\$6.40	76.3%	\$126.48	\$144.75	15.3%	\$344.06	\$1.60	-\$0.21	\$0.98
180 Degree Capital Corp.	TURN	\$1.97	78.8%	\$61.28	\$53.20	0.0%	\$84.05	\$0.69	-\$0.05	\$0.00
Hercules Capital, Inc.	HTGC	\$12.82	90.5%	\$1,333.23	\$2,455.11	53.3%	\$2,138.63	\$217.85	\$0.74	\$255.65
Horizon Technology Finance Corporation	HRZN	\$11.80	87.5%	\$159.77	\$274.00	45.8%	\$294.79	\$32.22	\$0.75	\$38.87
Main Street Capital Corporation	MAIN	\$41.12	98.2%	\$2,579.10	\$3,586.37	39.9%	\$2,594.90	\$238.78	\$1.63	\$249.99
Medley Capital Corporation	MCC	\$2.34	58.1%	\$127.47	\$475.22	58.9%	\$695.53	\$55.94	-\$0.08	\$47.15
Mill City Ventures III, Ltd.	MCVT	\$0.59	29.3%	\$6.47	\$4.15	0.5%	\$12.05	\$0.16	-\$0.03	\$0.00
Monroe Capital Corporation	MRCC	\$11.54	82.1%	\$235.93	\$589.86	58.2%	\$628.51	\$59.59	\$0.96	\$68.72
MVC Capital, Inc.	MVC	\$9.21	92.9%	\$163.25	\$302.61	39.5%	\$386.95	\$27.33	\$0.35	\$30.78
New Mountain Finance Corporation	NMFC	\$13.97	97.1%	\$1,124.86	\$2,644.72	58.2%	\$2,650.12	\$242.77	\$0.88	\$260.22
OHA Investment Corporation	OHAI	\$1.10	66.4%	\$22.12	\$56.99	51.7%	\$78.85	\$7.71	\$0.02	\$0.00
OFS Capital Corporation	OFS	\$12.00	93.7%	\$160.33	\$412.21	61.5%	\$460.20	\$46.18	\$0.91	\$50.78
PennantPark Floating Rate Capital Ltd.	PFLT	\$11.56	82.9%	\$448.21	\$906.58	48.7%	\$1,012.07	\$87.06	\$0.82	\$91.90
PennantPark Investment Corporation	PNNT	\$6.32	80.6%	\$423.73	\$1,081.12	52.9%	\$1,282.19	\$108.45	\$0.45	\$116.88
Prospect Capital Corporation	PSEC	\$6.53	85.9%	\$2,396.30	\$4,718.74	41.7%	\$5,848.45	\$713.45	\$0.55	\$675.10
Saratoga Investment Corp.	SAR	\$24.69	88.7%	\$191.71	\$442.81	59.8%	\$476.34	\$49.97	\$1.46	\$51.34
Solar Capital Ltd.	SLRC	\$20.53	93.3%	\$867.61	\$1,212.26	39.0%	\$1,807.23	\$153.83	\$1.10	\$163.59
Solar Senior Capital Ltd.	SUNS	\$15.91	90.6%	\$255.26	\$471.63	44.4%	\$478.59	\$40.70	\$0.88	\$43.23
Stellus Capital Investment Corporation	SCM	\$13.83	90.4%	\$261.47	\$519.79	50.1%	\$545.20	\$56.19	\$0.89	\$57.53
BlackRock TCP Capital Corp.	TCPC	\$14.25	95.1%	\$837.41	\$1,603.28	49.2%	\$1,663.10	\$193.82	\$1.01	\$191.94
THL Credit, Inc.	TCRD	\$6.64	75.9%	\$212.47	\$436.09	43.9%	\$519.92	\$64.45	\$0.64	\$56.60
Oxford Square Capital Corp.	OXSQ	\$6.40	85.1%	\$304.97	\$449.70	30.6%	\$466.12	\$57.16	\$0.42	\$60.50
TPG Specialty Lending, Inc.	TSLX	\$19.60	92.3%	\$1,294.21	\$2,021.31	40.3%	\$1,849.52	\$256.63	\$1.47	\$234.58
TP ICAP plc	TCAP	\$3.81	69.9%	\$2,134.80	\$0.00	45.9%	\$32,516.79	\$2,201.09	\$0.30	\$1,780.06
WhiteHorse Finance, Inc.	WHF	\$13.75	89.9%	\$282.51	\$431.49	35.9%	\$52,510.79 \$521.51	\$62.57	\$0.77	\$64.96
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Notes: LTM (latest twelve months); Enterprise Value (market capitalization less total cash and short-term investments plus short-term borrowings and total long-term debt);

EBITDA (earnings before interest, taxes, depreciation and amortization)

Source: Capital IQ

The material contained in this publication is meant to provide general information regarding valuation topics. This publication does not constitute investment advice with respect to the securities of any company discussed herein, is not intended to provide information upon which to base an investment decision, and should not be construed as such. Professional advice should be obtained before taking any action based on the information contained herein.

Publicly available information utilized in this publication has been obtained from sources deemed to be reliable. Houlihan does not guarantee the accuracy or completeness of the information provided within this publication. The material presented reflects information known to the authors at the time this publication was written and this information is subject to change

Select Business Development Company – Valuation Metrics As of September 30, 2019

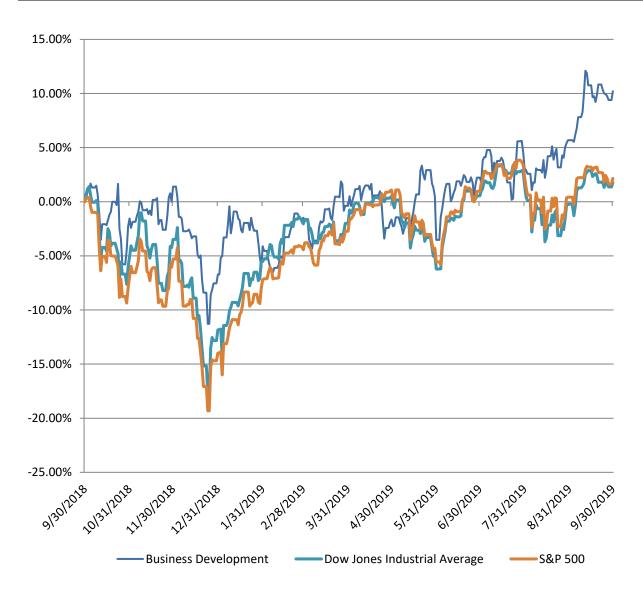
(USD in millions, except per share data)

		LTM Operating Statistics				Trading Multiples			
Company Name	Ticker	Return On Assets	Return On Equity	Return On Capital	Revenue Growth	Price /	Price / BV	P/Normal EPS	TEV / LTM Revenue
Business Development Companies									
Apollo Investment Corporation	AINV	4.8%	5.3%	5.0%	-1.6%	0.83x	0.83x	15.3x	8.6x
Ares Capital Corporation	ARCC	4.8%	11.4%		15.9%	1.04x		14.7x	9.7x
BlackRock Capital Investment Corporation	BKCC	4.8%	1.9%	5.0%	-11.7%	0.84x	0.84x	14.3x	7.2x
Capital Southwest Corporation	CSWC	4.8%	10.4%	4.9%	47.7%	1.12x		22.5x	11.0x
Capitala Finance Corp.	CPTA	4.0%	-8.1%	4.1%	-3.0%	0.81x	0.81x	10.9x	8.9x
CM Finance Inc.	CMFN	5.5%	-3.6%		39.2%	0.68x		8.5x	5.4x
Equus Total Return, Inc.	EQS	-3.3%	6.6%	-3.3%	-20.7%	0.48x	0.48x	NM	110.4x
Fidus Investment Corporation	FDUS	4.6%	11.4%		11.2%	0.96x		16.9x	8.3x
Oaktree Specialty Lending Corporation	OCSL	4.3%	17.1%	4.4%	-1.8%	0.83x	0.83x	17.7x	9.0x
Firsthand Technology Value Fund, Inc.	SVVC	-1.9%	6.2%		93.7%	0.35x		NM	17.4x
FS KKR Capital Corp.	FSK	3.8%	20.6%	4.0%	17.8%	0.76x		11.2x	13.1x
Garrison Capital Inc.	GARS	3.6%	-0.7%		2.5%	0.66x		12.5x	11.6x
Gladstone Capital Corporation	GLAD	5.4%	3.3%	5.5%	13.3%	1.16x	1.16x	17.8x	9.0x
Gladstone Investment Corporation	GAIN	1.1%	21.4%	1.1%	2.2%	0.91x		NM	9.3x
Golub Capital BDC, Inc.	GBDC	3.8%	7.7%	3.8%	11.4%	1.12x	1.12x	22.3x	13.4x
GSV Capital Corp.	GSVC	-0.4%	5.2%		109.0%	0.60x	0.60x	NM	90.7x
180 Degree Capital Corp.	TURN	-1.7%	1.2%		-44.2%	0.75x		NM	77.6x
Hercules Capital, Inc.	HTGC	5.4%	14.5%		12.7%	1.25x		17.4x	11.3x
Horizon Technology Finance Corporation	HRZN	4.9%	9.2%	5.0%	24.0%	1.02x	1.02x	16.1x	8.5x
Main Street Capital Corporation	MAIN	5.1%	12.0%	5.2%	11.7%	1.68x	1.68x	25.6x	15.0x
Medley Capital Corporation	MCC	1.5%	-25.7%	1.5%	-33.0%	0.46x	0.46x	NM	8.5x
Mill City Ventures III, Ltd.	MCVT	-3.0%	20.6%		-9.5%	0.57x		NM	14.1x
Monroe Capital Corporation	MRCC	4.9%	4.5%		10.3%	0.91x		11.8x	9.9x
MVC Capital, Inc.	MVC	3.2%	2.0%		16.9%	0.71x		27.1x	11.1x
New Mountain Finance Corporation	NMFC	4.6%	8.7%		17.1%	1.04x		18.5x	10.9x
OHA Investment Corporation	OHAI	2.4%	-24.2%		-23.6%	0.60x		51.5x	7.4x
OFS Capital Corporation	OFS	4.6%	5.5%		34.3%	0.92x		12.2x	8.9x
PennantPark Floating Rate Capital Ltd.	PFLT	4.6%	2.9%		44.1%	0.87x		14.2x	10.4x
PennantPark Investment Corporation	PNNT	3.9%	5.1%	4.0%	-5.6%	0.72x		14.8x	10.0x
Prospect Capital Corporation	PSEC	5.1%	6.6%		9.7%	0.72x		12.1x	6.6x
Saratoga Investment Corp.	SAR	4.7%	13.5%		23.7%	1.05x		17.3x	8.9x
Solar Capital Ltd.	SLRC	3.6%	7.7%		4.0%	0.94x		18.9x	7.9x
Solar Senior Capital Ltd.	SUNS	3.9%	5.9%		19.7%	0.97x		19.0x	11.6x
Stellus Capital Investment Corporation	SCM	4.4%	11.8%		38.1%	0.97x		16.4x	9.3x
BlackRock TCP Capital Corp.	TCPC	5.1%	5.0%		7.2%	1.00x		13.9x	8.3x
THL Credit, Inc.	TCRD	5.5%	-5.3%		-14.8%	0.74x		10.3x	6.8x
Oxford Square Capital Corp.	OXSO	5.5%	-2.3%		-2.0%	0.96x		15.8x	7.9x
TPG Specialty Lending, Inc.	TSLX	6.2%	11.7%		17.9%	1.20x		13.4x	7.9x
TP ICAP plc	TCAP	0.1%	1.9%		0.3%	11.13x		13.7x	0.0x
WhiteHorse Finance, Inc.	WHF	4.6%	16.6%		8.2%	0.90x		18.1x	6.9x
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	Mean	3.0%	6.5%		13.2%	0.86x		16.7x	20.4x
	Median	4.3%	6.6%	4.4%	11.4%	0.83x	0.83x	16.5x	10.9x

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Business Development Public Company LTM Equity Performance As of September 30, 2019



Select Business Development Company – M&A Transactions September 30, 2018 through September 30, 2019

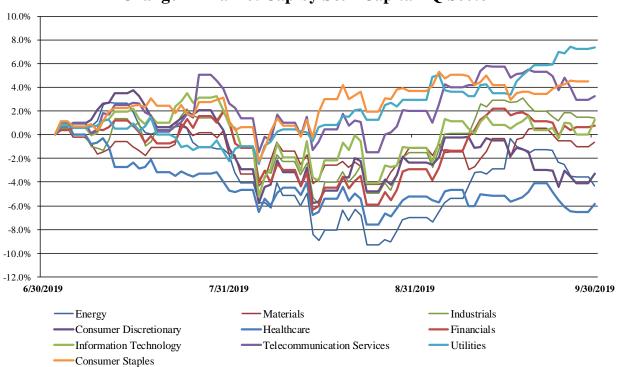
(USD in millions)

			Target Company Primary	Implied Equity
Close Date	Target	Acquirer	Industry	Value
5/31/2018	Samsung Electronics Co., Ltd.	1/0/1900	Technology Hardware, Storage and	\$306,899.75
3/11/2019	Santander Consumer USA Holdings Inc.	Santander Holdings USA, Inc.	Consumer Finance	\$7,017.54
3/22/2019	MB Financial, Inc.	Fifth Third Financial Corporation	Regional Banks	\$4,613.40
9/19/2018	Energy Project Finance Debt Business of GE Energy Financial	Starwood Property Trust, Inc.	Specialized Finance	\$2,160.00
8/29/2018	NXT Capital, LLC	ORIX Corporation USA	Specialized Finance	\$900.00
10/17/2018	Rail Portfolio of Element Rail Leasing I LLC	Trinity Industries Leasing Company, Inc.	Specialized Finance	\$654.55
1/9/2019	CSI Enterprises, Inc.	Edenred SA	Specialized Finance	\$600.00
6/29/2018	Shore Premier Finance Division of Union Bank & Trust	Centennial Bank (Conway, AR)	Specialized Finance	\$402.70
1/2/2019	Bossier Casino Venture (HoldCo), Inc.	VICI Properties Inc.	Specialized Finance	\$261.13
5/18/2018	First Bank Lubbock Bancshares, Inc.	Heartland Financial USA, Inc.	Regional Banks	\$185.50
7/26/2018	AmericaTowne, Inc.	ATI Modular Technology Corp.	Interactive Media and Services	\$27.03
10/1/2018	AmOne Corp.	QuinStreet, Inc.	Specialized Finance	\$20.33
3/1/2019	Mainland Bank	Investar Bank	Regional Banks	\$19.71
2/8/2019	Prestige Capital Corporation	Great Elm Capital Corporation; Great Elm Capital		\$9.25
10/19/2018	19th Capital Group, LLC	Element Fleet Management Corp.	Specialized Finance	\$8.15
2/1/2019	Great Bay Renewables	Altius Renewable Royalties Corp.	Specialized Finance	\$5.00
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10/1/2018	JetFleet Management Corporation	AeroCentury Corp.	Trading Companies and Distributors	\$4.45
4/12/2018	ASAP Expo Inc. (nka:GreenBox Pos LLC)	GreenBox POS, LLC	Real Estate Services	\$0.28
3/23/2019	West Springfield Federal Credit Union	Freedom Credit Union	Specialized Finance	NA
3/22/2019	Affiliated Funding Corporation	Capital Financial Global, Inc.	Specialized Finance	N.A
3/6/2019	Ark Capital Holdings, LLC	Turner Valley Oil & Gas, Inc.	Specialized Finance	N.A
3/4/2019	Vendor Finance Business of Numerica Capital	Blue Street Capital LLC	Specialized Finance	NA NA
3/1/2019	Wiregrass Federal Credit Union	Army Aviation Center Federal Credit Union	Specialized Finance	N.A
2/28/2019	Commercial Credit, Inc.	BDT Capital Partners, LLC	Specialized Finance	N.A
2/28/2019	Asset-Based and Equipment Finance Lending Businesses of	Sterling National Bank	Specialized Finance	N.A
2/26/2019	Demeter Power Group, Inc.	Petros Pace Finance, LLC	Specialized Finance	NA.
2/21/2019	Cooperativa De Ahorro Y Credito De Guaynabo	Cooperativa De Credito La Sagrada Familia	Specialized Finance	NA
2/19/2019	Portfolio of Participations in Seasoned Rural Utilities loans	Federal Agricultural Mortgage Corporation	Specialized Finance	NA
2/15/2019	Siena Capital Finance LLC.	Business Development Corporation of America;	Specialized Finance	NA.
2/11/2019	BlueRock Energy Capital II, LLC	Legacy Trust Company, National Association,	Specialized Finance	NA.
2/1/2019	Coast-Tel Federal Credit Union	Bay Federal Credit Union	Specialized Finance	N.A
2/1/2019	Augusta Vah Federal Credit Union	SRP Federal Credit Union	Specialized Finance	N.A
2/1/2019	Bridgewater Credit Union	Merrimack Valley Federal Credit Union Inc.	Specialized Finance	N.A
2/1/2019	Kilowatt Community Credit Union	Missouri Credit Union	Specialized Finance	NA
1/17/2019	VAR Resources, LLC	LEAF Commercial Capital, Inc.	Computer and Electronics Retail	N.A
1/11/2019	Comfrey Branch Of Choice Financial Group Inc.	Triumph State Bank	Specialized Finance	NA
1/4/2019	Eastern Funding, LLC	Brookline Bank	Specialized Finance	NA NA
1/2/2019	Progressive Credit Union	Pentagon Federal Credit Union	Specialized Finance	NA NA
			•	
1/1/2019	Central Alliance Credit Union	Covantage Credit Union	Specialized Finance	NA NA
1/1/2019	Mill City Credit Union	City & County Credit Union	Specialized Finance	NA NA
1/1/2019	Vibe Credit Union	Oakland County Credit Union (nka:Vibe Credit	Specialized Finance	NA NA
12/31/2018	Port Alliance Federal Credit Union	Chartway Federal Credit Union	Specialized Finance	NA NA
12/28/2018	GWG Holdings, Inc.	GWG Holdings, Inc.	Specialized Finance	N.A
12/18/2018	Old Dominion University Credit Union, Inc.	Langley Federal Credit Union	Specialized Finance	N.A
12/17/2018	Big Sky Federal Credit Union	Billings Federal Credit Union	Specialized Finance	N.A
12/11/2018	JSTC Employees Federal Credit Union	USSCO Federal Credit Union	Specialized Finance	N.A
12/9/2018	Generations Credit Union (nka:Community 1st Credit Union)	Community 1st Credit Union	Specialized Finance	NA
12/5/2018	ENGS Holdings Inc.	Mitsubishi UFJ Lease & Finance Company Limited	Specialized Finance	N.A
12/3/2018	DealStruck, Inc.	1/0/1900	Specialized Finance	N.A
12/3/2018	Delmar OCF Federal Credit Union	Sunmark Federal Credit Union Inc.	Specialized Finance	NA
12/3/2018	Hampton Roads Catholic Federal Credit Union	ABNB Federal Credit Union	Specialized Finance	N.A
11/27/2018	Charlotte Regional Partnership Foundation, Inc.	The Charlotte Chamber of Commerce	Specialized Finance	N.A
11/19/2018	Spruce Finance Inc.	HPS Investment Partners, LLC	Consumer Finance	N.A
11/19/2018	Sears Spokane Employees Federal Credit Union	PrimeSource Credit Union	Specialized Finance	N.A
11/1/2018	MyBankoh Rewards Credit Card portfolio of Bank of Hawaii	Barclays Bank Delaware	Specialized Finance	NA NA
11/1/2018	Albany City Lodge K Of P 540 Federal Credit Union	CAP COM Federal Credit Union	Specialized Finance	NA NA
11/1/2010	Thomas only bodge in OTT 5 to reductal electic ellion	CIL CONTEGURA CICAR CHION	opecianized i manet	INA

Source: Capital IQ

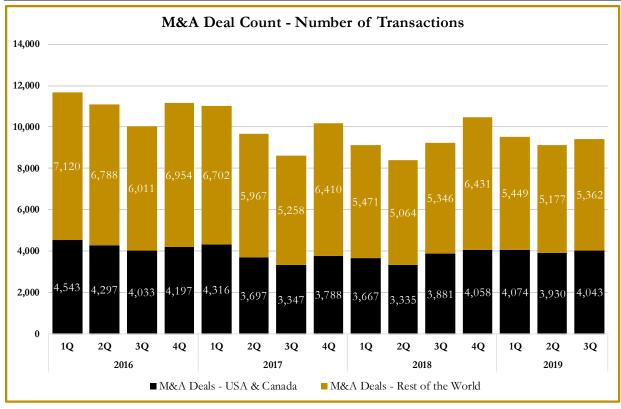
S&P Capital IQ - Sector Last 3 Month Equity Performance As of September 30, 2019

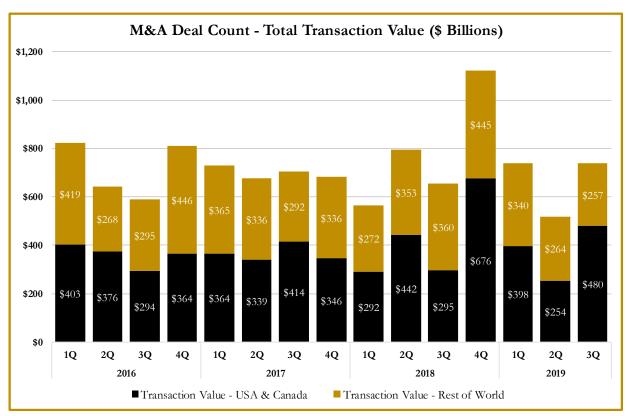
Change in Market Cap by S&P Capital IQ Sector



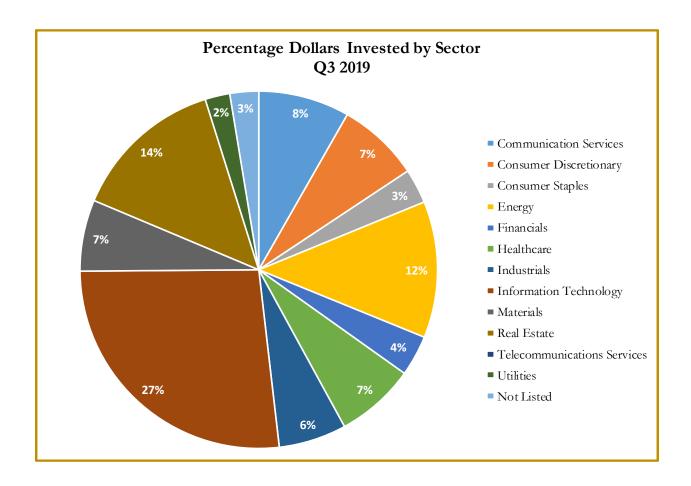
Note: The indices are derived from the equity performance of the S&P Capital IQ Sectors. Source: Capital IQ

M&A Deal Flow Statistics by S&P Capital IQ Sector As of September 30, 2019





M&A Deal Flow Statistics by S&P Capital IQ Sector As of September 30, 2019





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