

Industry Observations – June 30, 2020 Steel Industry

### Select Steel Public Company Industry Data As of June 30, 2020

(USD in millions, except per share data)

		Market Data							LTM Operating Data					Forward Estimates			
Company Name	Ticker		rice at /30/20	% of 52 Week High		Equity Value	Е	nterprise Value	Debt / Total Capital		Total Assets		LTM evenue		LTM BITDA	CY 2020 Revenue Estimate	CY 2020 EBITDA Estimate
Steel Industry																	
Haynes International, Inc.	HAYN	\$	23.36	59.8%	\$	291.4	\$	279.2	11.7%	\$	622.8	\$	475.7	\$	43.3	\$447.45	\$31.99
Allegheny Technologies Incorporated	ATI	\$	10.19	39.8%	\$	1,290.4	\$	2,460.9	43.7%	ş	5,807.1	ş	4,073.2	\$	452.6	\$3,195.86	\$266.96
Worthington Industries, Inc.	WOR	\$	37.30	83.5%	Ş	2,037.2	\$	2,771.9	43.2%	\$	2,429.1	\$	3,386.3	\$	224.8	\$2,581.22	\$209.15
Carpenter Technology Corporation	CRS	\$	24.28	43.1%	\$	1,160.7	\$	1,853.9	32.7%	\$	3,429.4	\$	2,385.2	\$	359.3	\$1,981.63	\$229.33
Universal Stainless & Alloy Products, Inc.	USAP	Ş	8.60	47.3%	\$	75.7	\$	152.3	24.1%	\$	367.3	\$	241.2	\$	20.9	N/A	\$12.20
Reliance Steel & Aluminum Co.	RS	\$	94.93	77.7%	Ş	6,041.4	\$	7,915.6	29.4%	\$	8,085.5	\$	10,590.1	\$	1,194.7	\$8,973.40	\$831.50
Olympic Steel, Inc.	ZEUS	\$	11.75	63.8%	\$	129.1	\$	369.6	44.5%	\$	678.0	\$	1,487.5	\$	27.0	N/A	\$15.00
TimkenSteel Corporation	TMST	\$	3.89	48.1%	\$	174.9	ş	265.4	22.4%	\$	1,070.0	ş	1,097.5	Ş	(49.3)	\$914.00	\$19.00
Nucor Corporation	NUE	\$	41.41	70.5%	\$	12,470.0	\$	15,949.5	29.5%	\$	17,866.1	\$	22,116.6	\$	2,480.8	\$19,398.23	\$1,809.20
Sims Limited	SGM	\$	5.48	61.1%	Ş	1,101.9	\$	1,225.2	16.4%	\$	2,348.0	Ş	4,234.0	Ş	85.9	\$3,374.95	\$132.14
SunCoke Energy, Inc.	SXC	\$	2.96	32.3%	\$	245.0	\$	964.8	64.4%	\$	1,875.9	ş	1,591.7	\$	242.5	\$1,081.75	\$171.55
Steel Dynamics, Inc.	STLD	\$	26.09	72.9%	\$	5,487.6	\$	6,813.4	40.4%	\$	8,344.9	\$	10,222.7	\$	1,289.9	\$9,018.97	\$1,035.31
Commercial Metals Company	CMC	\$	20.40	84.9%	\$	2,429.0	\$	3,265.4	41.9%	\$	3,954.9	\$	5,610.4	\$	650.9	\$5,388.61	\$592.73
Ryerson Holding Corporation	RYI	\$	5.63	44.9%	\$	214.6	\$	1,290.2	87.2%	\$	2,219.3	\$	4,281.1	\$	221.1	\$3,502.00	\$125.30
Cleveland-Cliffs Inc.	CLF	\$	5.52	47.5%	Ş	2,200.3	\$	7,011.3	79.1%	\$	8,912.3	Ş	2,192.0	\$	528.0	\$4,760.80	\$283.98
Schnitzer Steel Industries, Inc.	SCHN	\$	17.64	64.2%	\$	478.0	Ş	732.9	45.3%	\$	1,474.1	\$	1,795.5	Ş	81.2	\$1,781.75	\$84.28
United States Steel Corporation	Х	\$	7.22	45.4%	ş	1,591.1	\$	5,210.1	57.1%	\$	12,366.0	\$	12,186.0	\$	288.0	\$8,917.26	-\$318.63

Notes: LTM (latest twelve months); Enterprise Value (market capitalization less total cash and short-term investments plus short-term borrowings and total long-term debt);

EBITDA (earnings before interest, taxes, depreciation and amortization)

Source: Capital IQ

The material contained in this publication is meant to provide general information regarding valuation topics. This publication does not constitute investment advice with respect to the securities of any company discussed herein, is not intended to provide information upon which to base an investment decision, and should not be construed as such. Professional advice should be obtained before taking any action based on the information contained herein.

Publicly available information utilized in this publication has been obtained from sources deemed to be reliable. Houlihan does not guarantee the accuracy or completeness of the information provided within this publication. The material presented reflects information known to the authors at the time this publication was written and this information is subject to change.

### Select Steel Public Company Valuation Metrics As of June 30, 2020

#### (USD in millions, except per share data)

			LTM Operating Statistics					Trading Multiples				
		Return	Return	Return	-0			TEV/	TEV/	TEV/	TEV/	
		On	On	On	Revenue	EBITDA	EBITDA	LTM	CY 2020	LTM	CY 2020	
Company Name	Ticker	Assets	Equity	Capital	Growth	Growth	Margin	Revenue	Revenue	EBITDA	EBITDA	
Steel Industry												
Haynes International, Inc.	HAYN	2.5%	5.4%	4.4%	1.2%	56.1%	9.1%	0.6x	0.6x	6.4x	8.7x	
Allegheny Technologies												
Incorporated	ATI	3.5%	13.1%	5.3%	0.0%	2.7%	11.1%	0.6x	0.8x	5.4x	9.2x	
Worthington Industries,												
Inc.	WOR	3.3%	11.5%	4.8%	-11.8%	-13.2%	6.6%	0.8x	1.1x	12.3x	13.3x	
Carpenter Technology												
Corporation	CRS	4.5%	10.6%	6.5%	1.2%	3.2%	15.1%	0.8x	0.9x	5.2x	8.1x	
Universal Stainless & Alloy												
Products, Inc.	USAP	0.7%	0.7%	0.8%	-4.4%	-31.9%	8.7%	0.6x	N/A	7.3x	12.5x	
Reliance Steel &												
Aluminum Co.	RS	7.3%	11.9%	8.6%	-9.7%	-2.4%	11.3%	0.7x	0.9x	6.6x	9.5x	
Olympic Steel, Inc.	ZEUS	1.1%	0.8%	1.4%	-16.7%	-60.9%	1.8%	0.2x	N/A	13.7x	24.6x	
									,			
TimkenSteel Corporation	TMST	-6.6%	-24.6%	-10.1%	-31.4%	NM	-4.5%	0.2x	0.3x	-5.4x	14.0x	
Nucor Corporation	NUE	5.9%	8.5%	7.1%	-13.6%	-42.4%	11.2%	0.7x	0.8x	6.4x	8.8x	
a												
Sims Limited	SGM	-0.3%	-0.7%	-0.3%	-11.6%	-57.7%	2.0%	0.3x	0.4x	14.3x	9.3x	
SunCoke Energy, Inc.	SXC	3.2%	-25.8%	4.3%	6.7%	-9.0%	15.2%	0.6x	0.9x	4.0x	5.6x	
Steel Dynamics, Inc.	STLD	7.5%	16.4%	9.0%	-15.1%	-35.9%	12.6%	0.7x	0.8x	5.3x	6.6x	
Commercial Metals												
Company	CMC	8.4%	17.6%	10.8%	0.3%	63.1%	11.6%	0.6x	0.6x	5.0x	5.5x	
Ryerson Holding												
Corporation	RYI	4.5%	46.6%	7.2%	-8.9%	-7.4%	5.2%	0.3x	0.4x	5.8x	10.3x	
Cleveland-Cliffs Inc.	CLF	4.4%	35.8%	6.5%	-5.1%	-28.4%	24.1%	3.2x	1.5x	13.3x	24.7x	
Schnitzer Steel Industries,	014	4.470	55.070	0.570	-5.170	-20.470	24.170	5.24	1.54	15.54	24.7 X	
Inc.	SCHN	1.2%	0.8%	1.5%	-20.4%	-48.5%	4.5%	0.4x	0.4x	9.0x	8.7x	
United States Steel	SCHIN	1.2/0	0.070	1.5/0	-20.470		T.J/0	0.4x	0.4X	2.0X	0.7X	
Corporation	х	-1.6%	-27.0%	-2.4%	-16.1%	-80.2%	2.4%	0.4x	0.6x	18.1x	-16.4x	
Corporation	Δ	-1.0/0	-27.070	-2.7/0	-10.1/0	-00.270	2.7/0	0.4x	0.0X	10.1X	-10.4X	
		2.9%	6.0%	3.8%	-9.1%	-18.3%	8.7%	0.7x	0.7x	7.8x	9.6x	
		3.3%	8.5%	4.8%	-9.7%	-20.8%	9.1%	0.6x	0.8x	6.4x	9.2x	
		0.070				_0.070		0104		0.144		

Notes: LTM (latest twelve months); NTM (next twelve months); EBITDA (earnings before interest, taxes, depreciation and amortization); TEV (total enterprise value) Source: Capital IQ

## Steel Industry Public Company LTM Equity Performance As of June 30, 2020



Note: The indices are derived from the equity performance of the previously listed companies. Source: Capital IQ

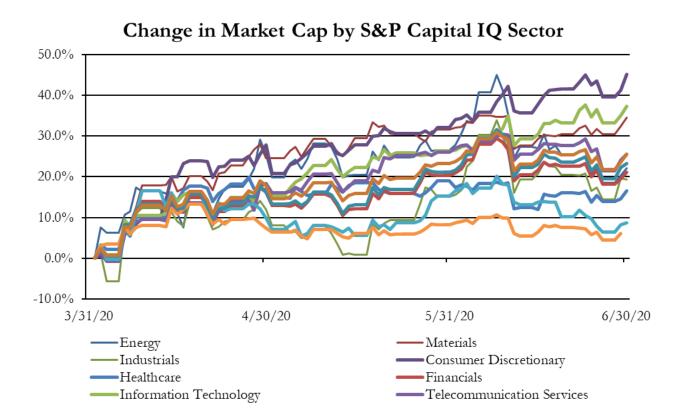
### Recent M&A Activity in the Steel Industry YTD as of June 30, 2020

#### (USD in millions)

			Target Company	Implied
Close Date	Target	Acquirer	Primary Industry	Enterprise Value
5/12/2020	Alameda Pipe & Supply Co. Inc.	JD Fields & Company, Inc.	Steel	N/A
6/3/2020	Certain Assets of Renaissance Manufacturing Group -	Grede Holdings LLC	Steel	N/A
3/16/2020	Substantially All Assets of Strand-Tech Manufacturing, Inc.	Insteel Wire Products Company	Steel	NA
3/13/2020	AK Steel Holding Corporation	Cleveland-Cliffs Inc.	Steel	NA
3/2/2020	Damascus Steel Casting Company	Temperform, LLC	Steel	NA
2/29/2020	USS-POSCO Industries	United States Steel Corporation	Steel	NA
1/31/2020	Stainless Hose Fittings, Ltd.	Harbour Group Industries, Inc.	Steel	NA
1/31/2020	Harsco Industrial Ikg De Mexico, S.A. De C.V. and Harsco	Sidero Inc.	Steel	NA
1/20/2020	Mercury Tube, LLC	Accu-Tube Corporation	Steel	NA
1/14/2020	Stainless Adapters Inc.	Midland Metal Mfg. Company	Steel	NA
1/7/2020	Assets of Sorini Ring Manufacturing Inc.	Self Industries, Inc.	Steel	NA
1/2/2020	IPSCO Tubulars Inc.	Tenaris S.A.	Steel	NA
12/24/2019	Steel Processing Pant in Pioneer	Toledo Tool And Die Company, Inc.	Steel	NA
12/16/2019	U.S. Iron Casting Operations of American Axle &	Gamut Capital Management, L.P.	Steel	NA
12/10/2019	Ford Steel Company, Inc.	North Shore Supply Company, Inc.	Steel	NA
10/31/2019	DB&S Steel Corporation	Precision Marshall Steel Company	Steel	NA
10/18/2019	Assets of Western Metal Decorating	Vorteq Coil Finishers, LLC	Steel	NA
10/17/2019	Reynolds, Ind. Pellet Plant of ERP Iron Ore, LLC	Altos Hornos de México, S.A.B. de C.V.	Steel	NA
10/7/2019	Pickling and Slitting Facility in Cleveland of Heidtman Steel	Worthington Industries, Inc.	Steel	NA
9/30/2019	Cast Roll Manufacturing Facility of Ampco-Pittsburgh	WHEMCO, Inc.	Steel	NA
9/30/2019	Narstco, Inc.	RailWorks Corporation	Steel	NA
9/24/2019	Versabar Corporation	ZSi-Foster, L.L.C.	Steel	NA
8/15/2019	Federal Steel Supply, Inc.	Vergani & Associates, LLC	Steel	NA
7/26/2019	Kirk-Habicht Company	Lee Spring Company LLC	Steel	NA

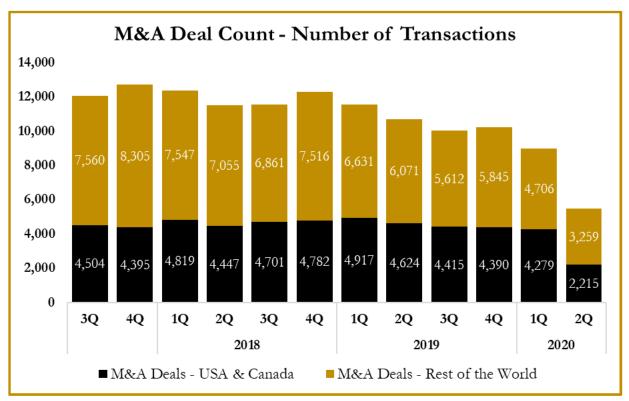
Source: Capital IQ

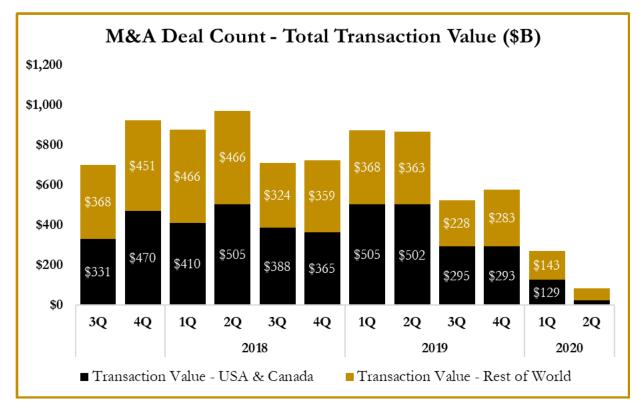
## S&P Capital IQ - Sector Last 3 Month Equity Performance As of June 30, 2020



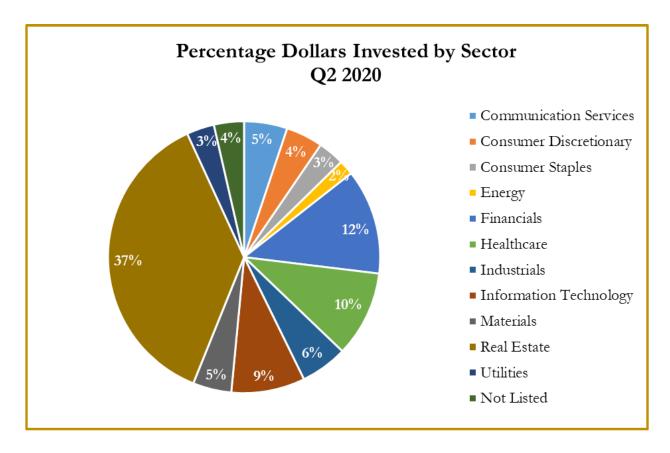
Note: The indices are derived from the equity performance of the S&P Capital IQ Sectors

#### M&A Deal Flow Statistics by S&P Capital IQ Sector As of June 30, 2020





#### M&A Deal Flow Statistics by S&P Capital IQ Sector As of June 30, 2020





### About Us

Houlihan Capital is a leading, solutions-driven valuation, financial advisory and boutique investment banking firm. We pride ourselves on being thought leaders in an ever-changing landscape.

Houlihan Capital is SOC-compliant, a FINRA and SIPC member and committed to the highest levels of professional ethics and standards.

#### Valuation & Financial Advisory

We provide an array of services that include enterprise valuations, portfolio valuation, valuation of carried interest, transaction opinions, tax and financial reporting compliance, purchase price allocations, and a wide variety of consulting services through our Financial Advisory Group.

#### **Investment Banking**

Through our Investment Banking Group, we offer sell side/buy side advisory and capital raises. Through our Special Situations desk, we provide services that fit outside the archetypal verticals, including liquidity solutions, transactional advisory, and secondary market advisory and trading.

#### Litigation Support

Our team provides support for a wide variety of situations including commercial and shareholder disputes, derivatives and structured finance litigation, and fraudulent conveyance.

# For additional information about our industry expertise and services, visit:

### www.houlihancapital.com

Andrew Smith	Paul Clark	Michael Norton	Monica Blocker
asmith@houlihancapital.com	pclark@houlihancapital.com	mnorton@houlihancapital.com	mblocker@houlihancapital.com
312.450.8610	312.450.8656	312.450.8628	312.450.8699