

Industry Experience - Healthcare



Houlihan Capital's team of investment banking professionals has 25+ years of experience advising family-owned and privately held businesses. Our firm's approach is tailored to address the unique financial and emotional complexities faced by business owners evaluating a transaction. By working as an extension of our client's leadership team, our professionals maximize shareholder value while staying sensitive to other key objectives including legacy preservation, management transition and retention, risk alignment, and operational autonomy. Our industry knowledge, network, and experience provide clients with the insights needed to navigate a rapidly changing healthcare landscape.



Frank Martinez
Vice President

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Mr. Martinez is a Vice President in Houlihan Capital's Investment Banking practice and member of the firm's healthcare group. Mr. Martinez began his investment banking career as a generalist representing families and diverse shareholder groups across a variety of engagements including, strategic mergers and acquisitions, majority and minority recapitalizations, capital raises, valuations, and strategic advisory. Mr. Martinez' practice is focused on partnering with and advising leading, lower-middle market, healthcare and business services organizations.

Areas of Focus

- Wellness & Med Spas
- Physician Groups
- Healthcare and Clinical Staffing
- Revenue Cycle Management Software and Services
- Medical Devices, Products (DME), and Supplies
- Contract Manufacturing and Product Distribution
- Post-Acute Care
- Pharma Services and Supply Chain
- Infusion Services
- Specialty Pharmaceuticals
- Lab Products and Services
- Veterinary Products and Services

Representative Transactions

Houlihan Capital advised on the sale of

HCI | HEALTH COALITION, INC.
A Specialty Pharmaceutical Distributor

to

PROVIDER
NETWORK HOLDINGS

a portfolio company of

W
Waud Capital

M&A Sell-Side Advisory

H HOULIHAN CAPITAL *Value. Added.*

Houlihan Capital advised the owners of

HCVA

on its partnership with

USHV
US HEART & VASCULAR

an Ares Company

M&A Sell-Side Advisory

H HOULIHAN CAPITAL *Value. Added.*

Houlihan Capital advised the owners of

Renal Specialists of Houston, P.A.
Caring for you where you live in your neighborhood.

on its partnership with

panoramic
HEALTH

an Audax company

M&A Sell-Side Advisory

H HOULIHAN CAPITAL *Value. Added.*

Houlihan Capital advised on the sale of

to

PetVet Care
CENTERS

M&A Sell-Side Advisory

H HOULIHAN CAPITAL *Value. Added.*