



Industry Update
Aerospace, Defense and Government
Q4 2024

1

Financial Performance

Size Profile, LTM Financials, Forward Estimates

(USD in millions, except per share data)

Company Name	Ticker	Size Profile			LTM Operating Data			Forward Estimates	
		Price at 12/31/24	% of 52 Week High	TEV	Total Assets	LTM Revenue	LTM EBITDA	2025 Est. Revenue	2025 Est. EBITDA
Diversified Contractors									
QUALCOMM Incorporated	QCOM	\$153.62	66.6%	\$177,489	\$55,154	\$38,962	\$11,959	\$43,233	\$16,435
Motorola Solutions, Inc.	MSI	\$462.23	91.0%	\$82,365	\$13,889	\$10,655	\$3,152	\$11,463	\$3,692
General Dynamics Corporation	GD	\$263.49	83.1%	\$81,368	\$57,312	\$46,046	\$5,403	\$50,394	\$6,387
Teledyne Technologies Incorporated	TDY	\$464.13	94.3%	\$23,665	\$14,531	\$5,593	\$1,346	\$5,920	\$1,479
MasTec, Inc.	JNPR	\$136.14	90.7%	\$14,003	\$8,763	\$12,180	\$890	\$5,356	\$1,017
Juniper Networks, Inc.	MTZ	\$37.45	94.1%	\$13,149	\$9,596	\$5,034	\$499	\$13,282	\$1,137
Kratos Defense & Security Solutions, Inc.	KTOS	\$26.38	91.9%	\$4,149	\$1,912	\$1,127	\$78	\$1,271	\$125
Information Technology and Consulting Contractors									
Fortinet, Inc.	FTNT	\$94.48	93.9%	\$72,082	\$8,852	\$5,711	\$1,728	\$6,619	\$2,262
L3Harris Technologies, Inc.	LHX	\$210.28	79.1%	\$52,218	\$41,889	\$21,142	\$3,706	\$21,979	\$4,255
Tyler Technologies, Inc.	TYL	\$576.64	90.3%	\$25,099	\$4,997	\$2,078	\$369	\$2,360	\$657
NetApp, Inc.	NTAP	\$116.08	85.7%	\$23,796	\$9,004	\$6,473	\$1,626	\$6,925	\$2,178
CACI International Inc	CACI	\$404.06	68.7%	\$11,180	\$7,183	\$7,867	\$834	\$8,932	\$1,029
Viasat, Inc.	VSAT	\$8.51	29.2%	\$6,973	\$17,755	\$4,527	\$1,273	\$4,540	\$1,576
VSE Corporation	VSEC	\$95.10	76.7%	\$2,383	\$1,464	\$1,016	\$121	\$1,412	\$187
Verint Systems Inc.	VRNT	\$27.45	71.9%	\$2,371	\$2,248	\$921	\$140	\$976	\$283

Source: Capital IQ

Financial Performance (cont.)

Size Profile, LTM Financials, Forward Estimates

(USD in millions, except per share data)

Company Name	Ticker	Size Profile			LTM Operating Data		Forward Estimates		
		Price at 12/31/24	% of 52 Week High	TEV	Total Assets	LTM Revenue	LTM EBITDA	2025 Est. Revenue	2025 Est. EBITDA
Aerospace and Defense Contractors									
The Boeing Company	BA	\$177.00	68.4%	\$174,306	\$137,695	\$73,293	-\$3,991	\$85,633	\$5,597
TransDigm Group Incorporated	TDG	\$1,267.28	87.3%	\$90,367	\$25,586	\$7,940	\$3,909	\$9,039	\$4,831
Northrop Grumman Corporation	NOC	\$469.29	84.5%	\$82,579	\$48,289	\$40,985	\$4,458	\$42,782	\$6,104
Huntington Ingalls Industries, Inc.	HII	\$188.97	63.1%	\$10,169	\$11,082	\$11,708	\$1,071	\$12,095	\$1,061
Hexcel Corporation	HXL	\$62.70	81.3%	\$5,807	\$2,862	\$1,887	\$352	\$2,027	\$412
OSI Systems, Inc.	OSIS	\$167.43	88.5%	\$3,467	\$2,114	\$1,604	\$241	\$1,735	\$285
AAR Corp.	AIR	\$61.28	80.3%	\$3,211	\$2,783	\$2,431	\$213	\$2,810	\$329
Triumph Group, Inc.	TGI	\$18.66	94.7%	\$2,297	\$1,511	\$1,212	\$157	\$1,309	\$215

Source: Capital IQ

2

Valuation Metrics

Return Profile, Trading Multiples

Company Name	Ticker	Return Profile						Trading Multiples	
		Return on Assets	Return on Equity	Revenue Growth	EBITDA Margin	EBITDA Growth	5-yr Beta	TEV / LTM Revenue	TEV / LTM EBITDA
Diversified Contractors									
QUALCOMM Incorporated	QCOM	12.1%	42.3%	8.8%	30.7%	14.3%	1.3x	4.6x	14.8x
Motorola Solutions, Inc.	GD	13.4%	182.5%	8.3%	29.6%	13.3%	1.0x	7.7x	26.1x
General Dynamics Corporation	MSI	5.1%	17.0%	11.1%	11.7%	12.2%	0.6x	1.8x	15.1x
Teledyne Technologies Incorporated	TDY	4.5%	10.3%	-0.6%	24.1%	-2.1%	1.0x	4.2x	17.6x
MasTec, Inc.	JNPR	2.4%	4.2%	3.9%	7.3%	11.9%	1.7x	1.1x	15.7x
Juniper Networks, Inc.	MTZ	2.2%	5.6%	-10.9%	9.9%	-39.5%	0.9x	2.6x	26.4x
Kratos Defense & Security Solutions, Inc.	KTOS	1.4%	1.5%	11.3%	6.9%	36.9%	1.1x	3.7x	53.5x
	Mean	5.9%	37.6%	4.5%	17.2%	6.7%	1.1x	3.7x	19.3x
	Median	4.5%	10.3%	8.3%	11.7%	12.2%	1.0x	3.7x	16.7x
Information Technology and Consulting Contractors									
L3Harris Technologies, Inc.	LHX	3.6%	6.3%	13.3%	17.5%	16.6%	0.8x	2.5x	14.1x
Fortinet, Inc.	FTNT	12.3%	311.5%	10.4%	30.3%	31.0%	1.0x	12.6x	41.7x
Tyler Technologies, Inc.	TYL	3.6%	7.7%	8.0%	17.8%	16.3%	0.8x	12.1x	68.0x
NetApp, Inc.	NTAP	9.7%	138.5%	6.1%	25.1%	22.7%	1.2x	3.7x	14.6x
CACI International Inc	CACI	6.2%	13.3%	13.2%	10.6%	16.8%	0.9x	1.4x	13.4x
Viasat, Inc.	VSAT	0.0%	-6.8%	36.3%	28.1%	N/A	1.3x	1.5x	5.5x
VSE Corporation	VRNT	4.2%	4.8%	27.5%	11.9%	14.6%	1.6x	2.3x	19.8x
Verint Systems Inc.	VSEC	3.1%	6.2%	4.4%	15.2%	19.5%	1.2x	2.6x	16.9x
	Mean	5.3%	60.2%	14.9%	19.6%	19.6%	1.1x	4.8x	18.0x
	Median	3.9%	7.0%	11.8%	17.6%	16.8%	1.1x	2.5x	14.6x

Source: Capital IQ

Valuation Metrics (cont.)

Return Profile, Trading Metrics

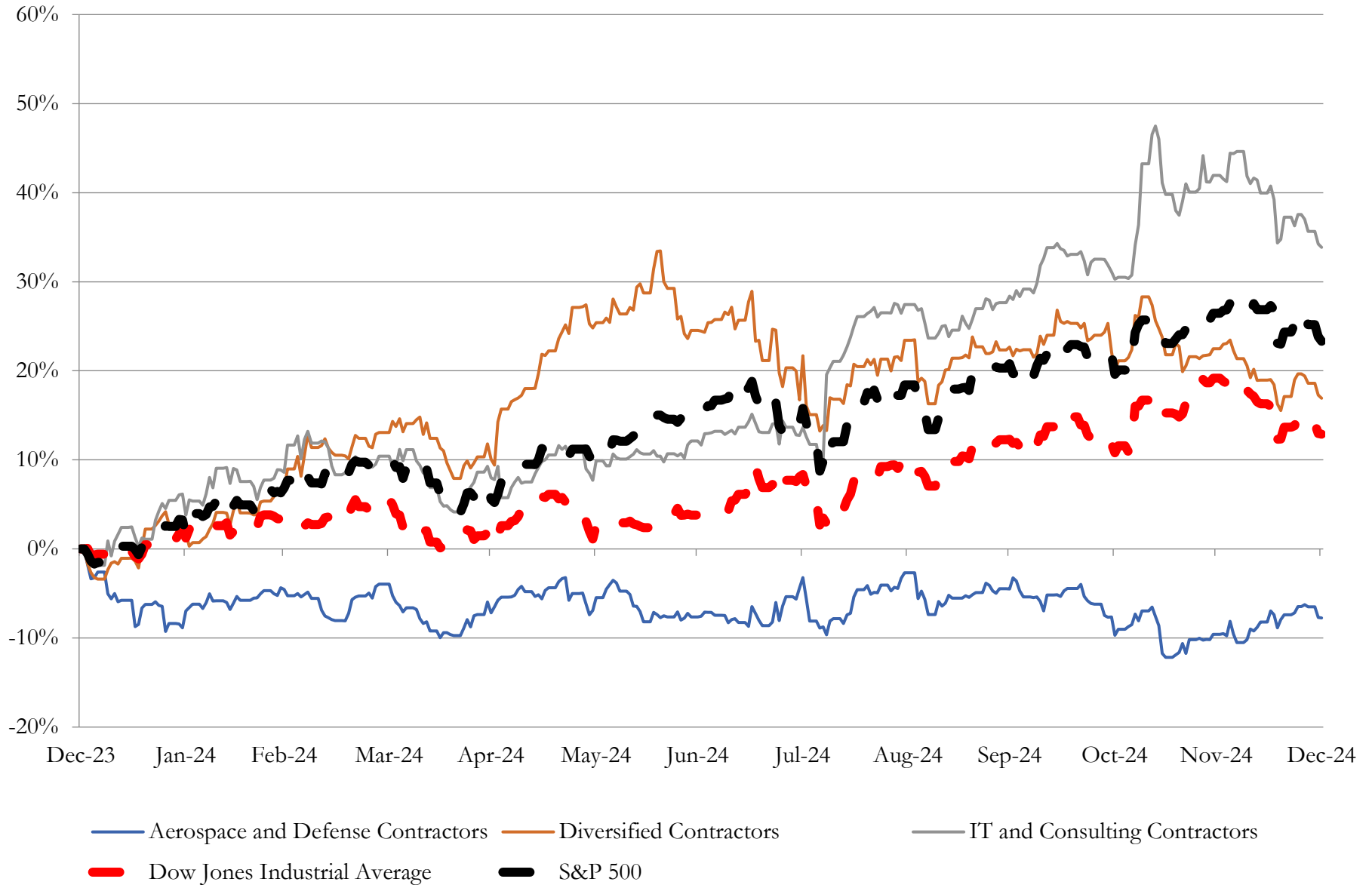
Company Name	Ticker	Return Profile					Trading Multiples		
		Return on Assets	Return on Equity	Revenue Growth	EBITDA Margin	EBITDA Growth	5-yr Beta	TEV / LTM Revenue	TEV / LTM EBITDA
Aerospace and Defense Contractors									
The Boeing Company	BA	-2.7%	N/A	-3.3%	-5.4%	N/A	1.5x	2.4x	N/A
Northrop Grumman Corporation	NOC	4.2%	15.5%	5.9%	10.9%	-37.7%	0.3x	2.0x	18.5x
TransDigm Group Incorporated	TDG	9.9%	N/A	20.6%	49.2%	22.0%	1.4x	11.4x	23.1x
Huntington Ingalls Industries, Inc.	HII	4.3%	17.7%	5.6%	9.1%	-0.8%	0.6x	0.9x	9.5x
Hexcel Corporation	HXL	5.0%	6.7%	7.1%	18.7%	3.7%	1.3x	3.1x	16.5x
OSI Systems, Inc.	TGI	6.7%	17.6%	24.3%	15.0%	30.4%	1.2x	2.2x	14.4x
AAR Corp.	OSIS	4.4%	5.6%	16.1%	8.8%	23.3%	1.6x	1.3x	15.1x
Triumph Group, Inc.	AIR	5.0%	N/A	6.7%	12.9%	11.1%	2.5x	1.9x	14.7x
	Mean	4.6%	12.6%	10.4%	14.9%	7.4%	1.3x	3.1x	16.0x
	Median	4.7%	15.5%	6.9%	11.9%	11.1%	1.3x	2.1x	15.1x

Source: Capital IQ

3

LTM Equity Performance

Major Indexes



Source: Capital IQ

4

Recent M&A Activity

Last Twelve (12) Months as of December 31, 2024

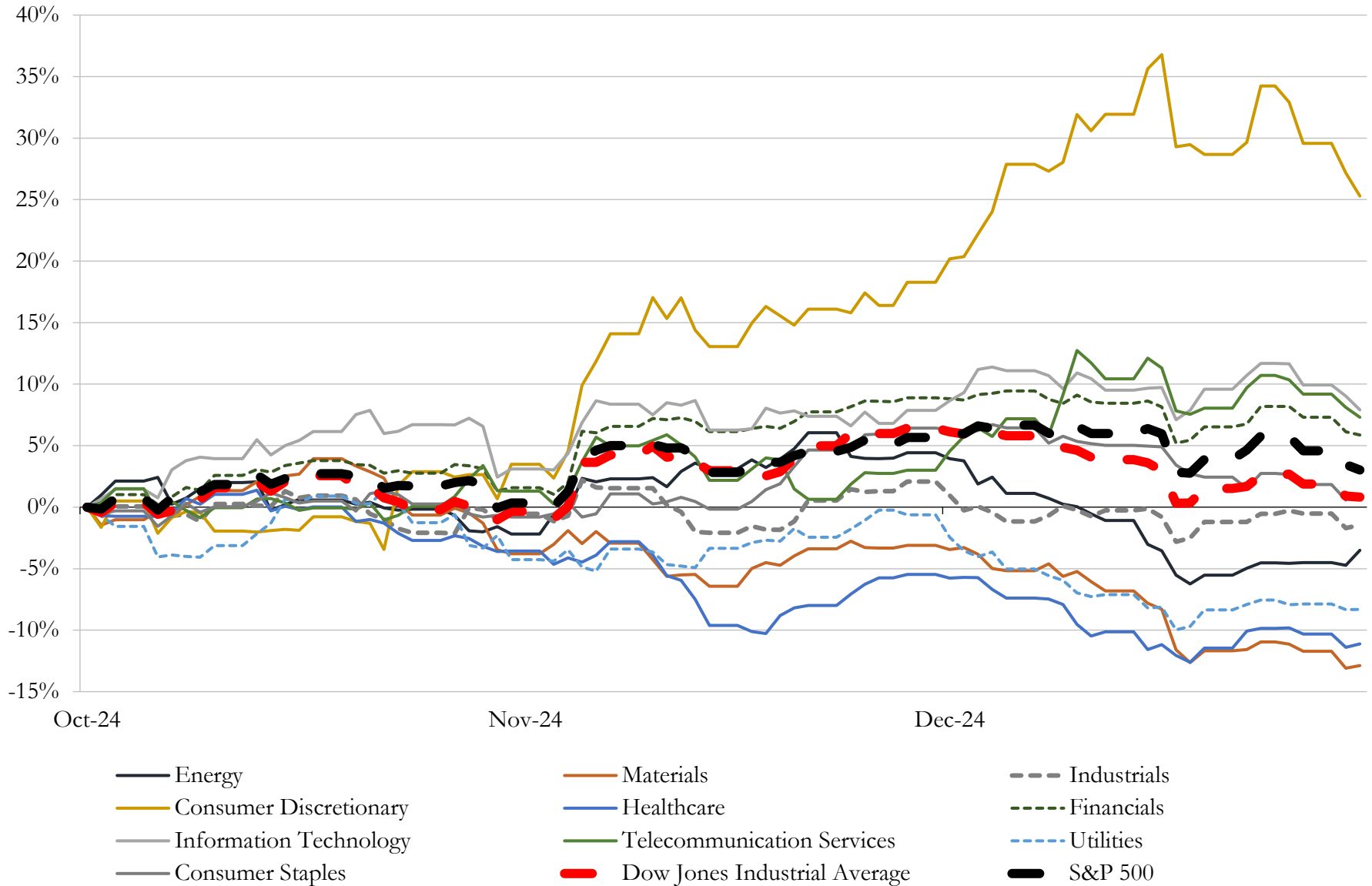
(USD in millions)

Close Date	Target	Acquirer	Implied TEV
Aug-24	Cobham Advanced Electronic Solutions Inc.	Honeywell International Inc.	\$1,930
Apr-24	Kaman Corporation	Arcline Investment Management LP	\$1,884
Jun-24	Electron Device Business of Communications & Power Industries, Inc.	TransDigm Group Incorporated	\$1,385
Mar-24	Cybersecurity, Intelligence and Services Business of Raytheon Company	N/A	\$1,300
Oct-24	Azure Summit Technology, Inc.	CACI, Inc. - Federal	\$1,275
Jul-24	Raptor Scientific LLC	TransDigm Group Incorporated	\$655
Dec-24	Satcom Direct, Inc.	Gogo Inc.	\$636
Nov-24	Goodrich Hoist & Winch	Signia Aerospace Holdings, Inc.	\$497
Sep-24	kSARIA Corporation	ITT Inc.	\$475
May-24	Peerless Aerospace Fastener Corp.	Diploma PLC	\$300
Oct-24	Terran Orbital Corporation	Lockheed Martin Corporation	\$247
Jun-24	Non-Core Assets of L3Harris Technologies, Inc.	Fisica, Inc.	\$200
Aug-24	BlackSignal Technologies, LLC	Parsons Corporation	\$199
Feb-24	Sierra Bullets, L.L.C./Barnes Bullets - Mona, LLC	JDH Capital	\$175
Aug-24	Aero Turbine, Inc.	Dynasty Parent Co., Inc. (nka:StandardAero, Inc.)	\$170
Jan-24	Vian Enterprises, Inc.	Crane Company	\$146
Apr-24	Turbine Controls, Inc.	VSE Corporation	\$120
Feb-24	Alpha Safety Intermediate, LLC	Safariland, LLC	\$103
Jul-24	Astra Space, Inc.	N/A	\$85
Dec-24	Star 26 Capital Inc.	Nukkleus Inc.	\$51
Apr-24	Wsc, Inc.	Curtiss-Wright Corporation	\$34
Dec-24	SKT2 LLC	Codan US Inc.	\$34
Jun-24	FMS Aerospace	Bridger Aerospace Group Holdings, Inc.	\$21
May-24	Allegient Defense, Inc.	BCS, LLC (nka:BCS Allegient)	\$13
Dec-23	SLPE business	N/A	\$5
Dec-24	Wyvern Technologies Inc.	Extant Components Group Holdings, Inc.	NA
Nov-24	Delta Solutions & Strategies, LLC	UIC Government Services, LLC	NA
Nov-24	AirGroup America, Inc.	Aero Accessories & Repair Inc	NA
Nov-24	Aero Instruments & Avionics, Inc.	Aero Accessories & Repair Inc	NA
Nov-24	Radar and Sensor Technology group of Maxar Technologies Inc.	ARKA Group, LP	NA

Source: Capital IQ

5 Change in Market Capitalization by Sector

Last Three (3) Months as of December 31, 2024

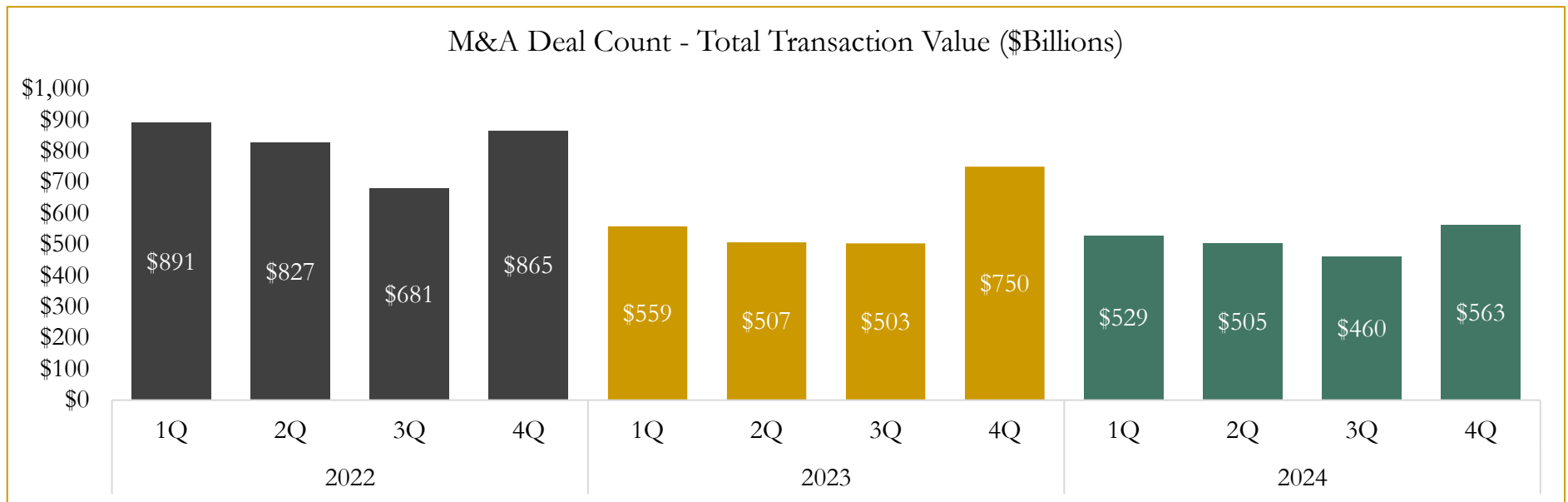
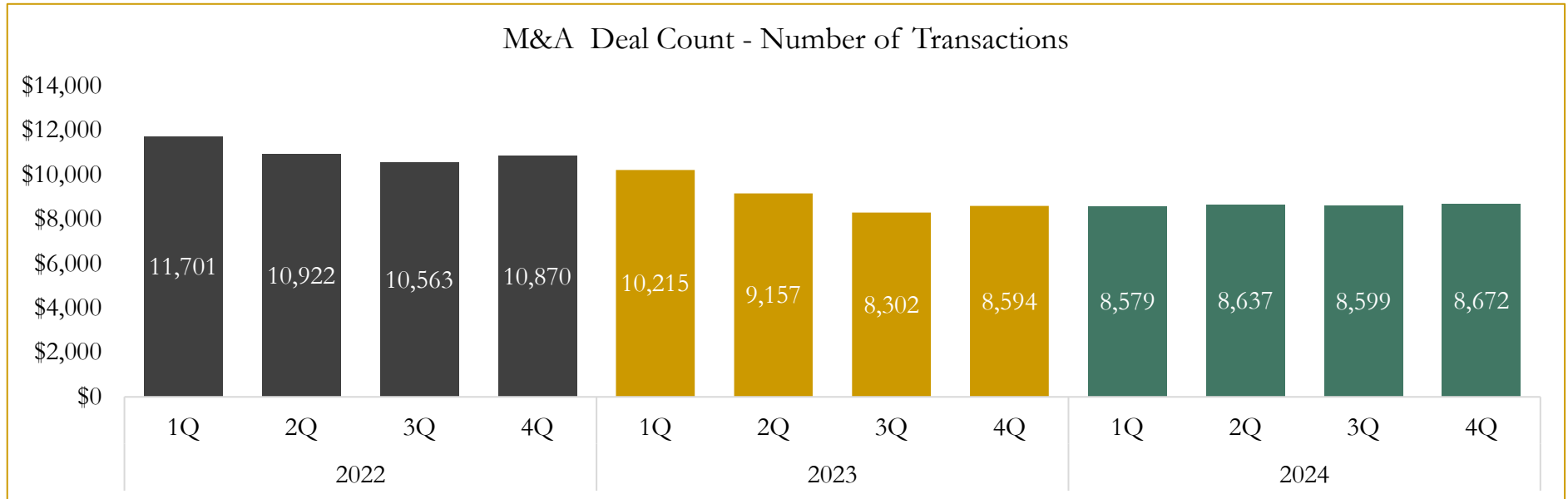


Source: Capital IQ

6

M&A Deal Flow Statistics

Last Three (3) Years as of December 31, 2024



Source: Capital IQ; Data derived from M&A activity over the past three years.

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- **Cryptoasset /Blockchain Valuations**
 - Locked Token Valuations
- **Enterprise Valuations**
- **Fairness & Solvency Opinions**
 - SPAC Fairness
- **Estate & Gift Valuations**
- **Purchase Price Allocation (ASC 805)**
- **Goodwill Impairment Testing (ASC 350)**
- **Stock-based Compensation (ASC 718, IRC 409A)**

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 - Leveraged Buyouts
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 - Corporate Divestitures
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 - Investor Presentation
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For questions or inquiries regarding our services, please contact:

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